hazergroup.com.au **ASX:HZR** Hazer Group Ltd Clean hydrogen technology to decarbonise the world **Investor Presentation** April 2023 HazerGroup<sup>®</sup>



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## **Investment Highlights**

Well positioned to play a leading role in global decarbonisation



Rapidly Growing Hydrogen
Demand with forecast
global market size US\$12
trillion by 2030



Innovative, Proven and
Proprietary low emission H<sub>2</sub>
technology with strong
competitive advantage



Commercial Demonstration Plant de-risking scale-up with production online in 2023



Commercial Scale-Up ontrack with Suncor/Fortis Burrard-Hazer Plant, Canada



Unique Potential to benefit from growing global decarbonisation initiatives in traditionally hard-to-abate sectors



Established Global
Partnerships across strategic
markets with tier-1 partners



Clear Pathway to Deploy and License Technology in multiple jurisdictions at commercial scale



Experienced **Board and Management** team to execute on growth plan





# **Experienced Management Team & Board**

### **Management Team**







Mark



Luc

Kox



**Belinda** 

Wilson

CPO



Goldsmith

Chairman



Lee

in-house counsel

and the ASX.

**Board** 



**Hamilton** 



Come	
MD / CEO	
25 years energ	

Glenn

25 years energy, PE and investment experience. Previously CEO of ASX listed Sino Gas & Energy and PE backed NEO Eneray. Senior executive positions with Temasek, Ophir Energy and Shell.

Co-Founder & CTO Co-founder of

**Dr Andrew** 

Cornejo

Hazer Group and inventor of the Hazer process. 15 years technical engineering experience in R&D, advisory and resource development roles.

Neil **Brodie** Interim CFO

Senior finance, executive (ACMA) with over 25 years of financial, commercial and corporate governance expertise predominantly with Chevron in Oil & Gas, & in energy transition/renew ables.

**Edwards** COO Mechanical engineer with 30 years experience in industry. Former

**AUA** regional director for light metals division at Hatch.

CCO 20 years experience in the water, oil & aas and renewable energy sectors.

25 years shared services experience in a variety of sectors, working with executives to develop business strateav and positive corporate culture.

Over 30 years corporate and commercial experience across international mining and industrial business operations. 20 vears as partner with global professional services group PWC and 5 years

as CEO Rincon

Lithium.

Non-Executive **Director** Corporate lawyer with more than 25 years experience havina worked in private law firms,

Non-Executive **Director** Career spanning over 30 years in the energy sector, holding senior positions with Shell and

Woodside

**Andrew** 

### Hinkly Non-Executive **Director**

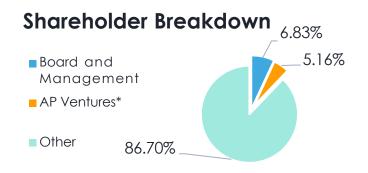
Founding managing partner of AP Ventures, 25 vears working in the automotive and mining industries



# **Corporate Overview**

### **HZR:ASX 6-Month Share Price History**





\*AP Ventures largest shareholder

### Capital Structure as at 29 Mar 23

Share price	\$0.50
Market capitalisation (AUD)	~\$85 million
Shares on issue	170,443,743
Debt as at 31 Dec 2022	\$4.6 million
Cash* as at 31 Dec 2022	\$12.5 million
Enterprise value	\$82 million
Capital /grant money invested to date	~\$70 million

<sup>\*</sup>R&D claim of ~\$9.5mln submitted and receipts expected in 1H 2023



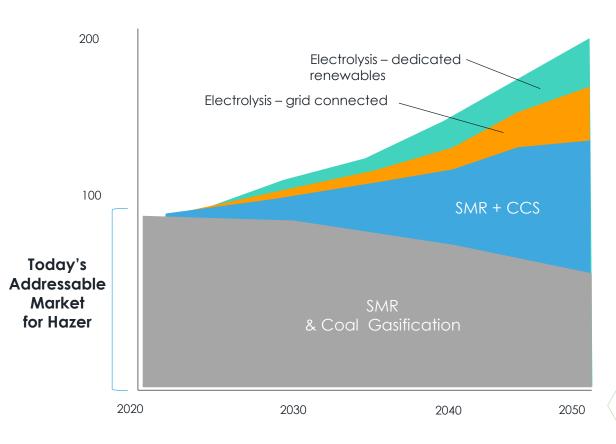
### Building a leading position in a rapidly growing market

Hydrogen will play a key role in the decarbonisation of hard-to-abate sectors





© Getty Images





# Strategy: Hazer staged growth plan

Monetise market momentum and Hazer's unique technology

#### **Our Vision**

Provide a unique climate technology to transform industry and contribute to a sustainable future for the next generation

#### **COMMERCIALISE**

Leverage Commercial Demonstration Plant into new projects.

Secure graphite offtake

enabler

CDP Online 2023

#### **SCALE UP**

Partnerships and scale-up into the target markets of North America, Asia and Europe.

Application in hard-to-abate industries

enabler

25x Canadian Scale-up

#### **MONETISE & GROW**

Commercial scale projects in multiples jurisdictions under license agreements

Expand global portfolio

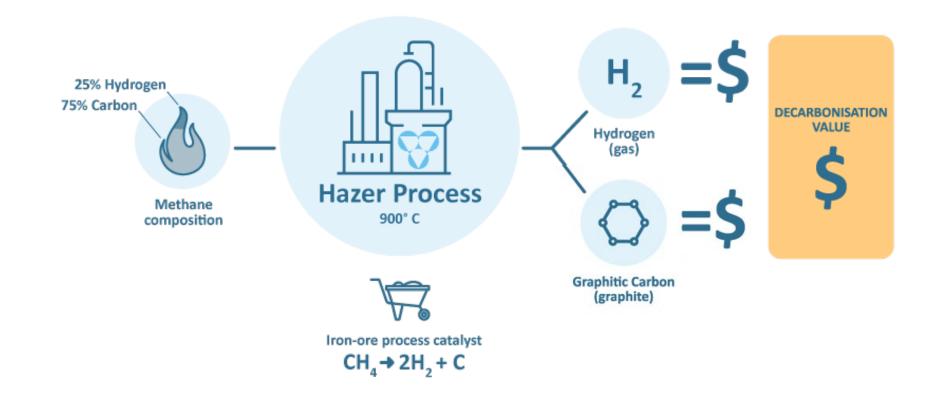
enabler

**New Business Projects** 



### The Hazer competitive advantage

Innovative low emission methane pyrolysis technology designed to produce clean hydrogen and graphitic carbon





# Current technologies face multiple challenges

Hazer technology well positioned as a low-cost, low-emissions Hydrogen technology

### **Existing Technologies**

### Steam Methane Reforming (SMR)

#### Significant CO<sub>2</sub> emissions

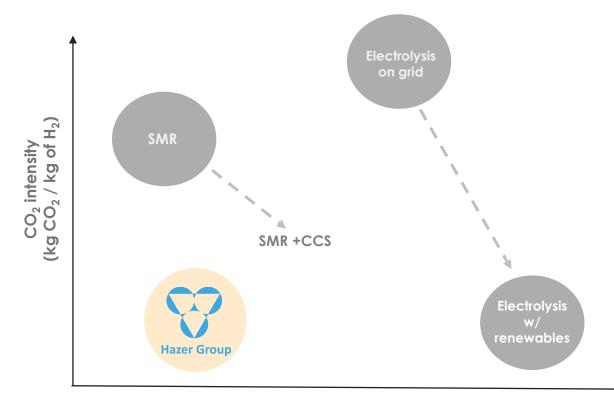
- Most widely used process for the generation of hydrogen (~95%)
- High CO<sub>2</sub> emissions
- Requires CCS\* to address emissions; expensive and difficult



### **Electrolysis**

#### **Energy intensive process**

- 7x more energy intensive than SMR
- Only low emission if 100% renewable energy
- Requires significant water and renewable energy



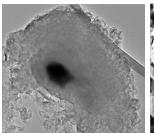
Hydrogen production cost (\$/kg)

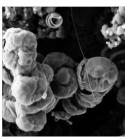


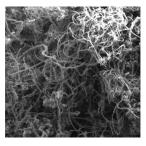
# Unlocking the value of Hazer graphitic carbon

### Unique graphitic material tailorable to different markets

- Current focus is on high volume hard to abate sectors for early offtake – such as steel industry
- Graphite purity ex-reactor 80 95% (wt) can be increased to >99+% using various purification techniques
- Longer maturity prospects in high value markets in development such as energy storage







# Mitsui MOU Hydrogen & Decarbonisation Strategy

- Mitsui & Co is a leading international trading and investment group based in Japan.
- MOU signed with Mitsui to jointly investigate the market for Hazer graphite.
- Explore possible customers, applications and partners in Asia, Oceania, Northern America, Europe and the Middle East.
- Focus on hard to abate sectors such as steel making and chemical industries.



## "Plug-in" technology into existing industrial infrastructure

End-use deployment and application of the Hazer Technology eliminates  $H_2$  transport risk and reduces cost



# **Decarbonise**Hard to abate industry



- H<sub>2</sub> will be used increasingly in steelmaking process as reductant and heat input
- Hazer graphitic carbon potential to displace numerous solid carbon needs in steel industry

## **Feedstock**Chemical Industry



- Hazer H<sub>2</sub> output used as feedstock for refining / petrochemicals & fertilizer
- Reduced carbon footprint for process

### Energy

Mobility / Power



 Global initiatives to use H<sub>2</sub> as a mobility fuel (via fuel cells) and clean power generation





# Successful technology development & up-scaling

Rapid development since company founding and advancing Tech Readiness Level (TRL)

(~<2 kg/hr\* semi-continuous) (~1Kg\* batch)

(< 60kg/hr\* continuous\*\*)



25x Scale-up Plant







(<1a\* batch)



(<100g\* batch)



2017-2021

2022-2023

### 2007-2013

#### Bench scale testing

- University of Western Australia
- PhD (Dr. A. Cornejo)
- Concept evaluation

#### Scaled up bench test

2016-present

- University of Sydney
- · Catalyst kinetics and process research

#### Bench scale fluidised bed

2017

- University of Sydney
- Conceptual testing of fluidised bed concept

#### **Pilot Plant**

- Sydney and Perth
- Fluidised bed with optimized conditions and catalyst injection

#### Commercial Demonstration Plant (CDP)

- Perth, Australia
- End-to-end continuous plant with biogas feed
- Start up planned 2023

2025

#### **Burrard-Hazer Hydrogen Project**

- BC, Canada
- 2,500tpa
- Targeted RFSU 2025



### Commercial Demonstration Plant: Confirming Scalability

The first fully-integrated demonstration plant of the Hazer Process



CDP Site, Perth, Australia

### **Project Summary**

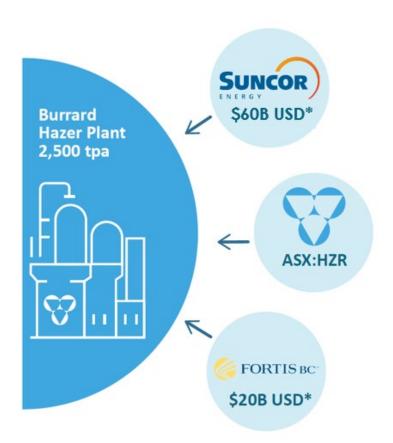
- 100 tpa H<sub>2</sub> and ~380 tpa graphitic carbon
- Carbon negative process with biogas feedstock
- Construction & phase-1 commissioning completed in June 2022
- Ready for startup on track for 2023
- Fully funded with ~\$9.4 million grant funding awarded by Australia Renewable Energy Agency (ARENA)





### Collaborating with leading energy companies in Canada

Partnership with Suncor and Fortis to develop a 2,500tpa hydrogen facility in Burrard, Canada



- Concurrently scaling up technology 25x from CDP
- MOU signed in Feb 2022 with Suncor and FortisBC
  - o 2,500tpa near-commercial scale plant
  - Decarbonising pipeline network by blending with natural gas
- Target FID 2023
  - With first hydrogen expected 2025
- Secured C\$8m in grant funding from the province of British Columbia. Meets funding requirements to FID

On 4<sup>th</sup> Nov 2022, the Canadian Government announced federal tax credits for clean technology & low-emitting hydrogen projects

# Established presence in target markets

#### NORTH AMERICA

 MOU with Suncor and FortisBC to develop 2,500 tpa Hazer facility in Canada





#### **POLICY SUPPORT**

North America **Inflation Reduction Act** allocates \$369bIn to climate stepping up commitment to develop hydrogen technologies

Europe

**Green Deal & GDIP** supports net-zero technology development and accelerating access to funding

Asia-Pacific Selected countries with dedicated decarbonisation / hydrogen strategies -Japan, Korea, Singapore & Australia

#### EUROPE

 MOU with ENGIE to develop hydrogen production facility in EU







#### **ASIA**

- MOU with Mitsui to investigate potential market for Hazer graphite
  - Chiyoda collaboration for Japan market access & engineering services

### **AUSTRALIA**

 Commercial Demonstration Plant (CDP)





### "Capex-lite" business model to enable early free-cashflow

Hazer business plan premised on licensing and royalty revenues avoiding large-scale capex exposure

### "Capex-lite" Business Model



- Competitive advantage as operating expenses shared by two product streams (H<sub>2</sub> & graphitic carbon)
- Revenue model to include a combination of license fees and royalties to deploy Hazer technology:
  - o Fixed annual license fees commensurate with plant size
  - Royalties as a percentage of revenue from the sale of  $\rm H_2$  and graphitic carbon
- "Capex-lite" approach leverages Hazer's strength as technology provider and licensee:
  - Any capex exposure risk-assessed against strategic benefit and funding/carry options
  - Partnership model targets tier-1 project proponents, e.g. Suncor, with expertise in project management & EPC



# **Key Activities**

